



WESTLINE PROFILE

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Sail Across the World...

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MARITIME INDUSTRY **OVERVIEW**

The merchant marine is a non-military fleet of privately owned merchant ships which provides waterborne transportation for raw material, products and passengers.

The merchant navy, which came to existence as soon as men were able to build a ship that could float and carry people and cargo, is a non-military fleet of privately owned merchant ships which provide waterborne transportation for raw material, products and passenger moving in domestic and international commerce and encompasses a broad variety of activities. It is inherently a vast inter-modal transportation industry entwined with the political and economic aspects of trade and foreign policy.

The merchant navy is the backbone of international trade, carrying cargo and passengers across the world, without which much of the national and international import-export business would stop.

This particular industry requires managerial skills in both finance and logistic to administer, and comprises a large spectrum of technology from the basic infrastructure of materials and energy to the most advanced and sophisticated control and communication systems, equipment's and procedures.

It consists of a very large variety of ships that employ a huge number of highly skilled, resourceful and disciplined professionals, which must be properly accredited and licensed, general workers and entry-level personnel, depending on the world business conditions and improvements in ship technology, to operate and maintain the ships. There are, thus, many career options available for people who have become interested in the maritime employment.

LIFE ON SHIP

The life aboard a merchant ship is really a unique and unforgettable experience, very difficult to compare to a land job.

Few jobs offer the chance to see so many places in the world, exotic views and meet so many people from so different countries. Obviously, after such experience, you'll become a well-rounded and worldly person, and get a better understanding about global problems, people from around the world and their culture and way of life.

Nevertheless, it must be considered that this activity connotes some problems and difficulties, to which applicants must pay attention, and requires doubtless a genuine interest.

WE RECRUIT

We Recruit and Train 80 Engine, 80 Deck, 80 Electrical Skilled Seaman and 40 Deck / 40 Engine ratings with 40 GS (General Steward to serve in Galley) every year who are in our service at any given time, selected on the basis of international conventions (IMO STCW) and individual criteria, such as professional competence, experiences, good health, and personal conduct, we monitor the crew's conduct routinely and inspect their performances with a comprehensive appraisal system. Lastly, as we believe our people are our biggest asset, we give the highest priority to the safety and health of our crew on board.

In Concise, we generate Seaman to work On-Board who can be the best asset for us to reduce the huge demand of future rank officer's to serve in our Managed vessel.

We aim to be a strategic partner, developing human resources in a cost-effective and quality-minded way to create long-term value



OUR REQUIREMENTS

- Ships under Our Management = 86
- Each Ship Requires = 4 Seaman "Engineering & Navigation" (As per IMO Regulations)
- Total Requirement for our Managed Ships = 344 Seaman "Engineering & Navigation"

STUDENTS WE RECRUIT

B.E / B.Tech:- Mechanical / Naval Architecture / Automation to work as Marine Engineers in Engine Department of our Managed Ships.

JOB ROLE

Marine Engineers ensure the smooth and efficient operation of the ship's mechanical and electrical equipment on-board, including carrying out repairs, inspections and maintenance programs of propulsion systems, refrigeration machinery, deck machinery and passenger systems. They manage power, fuelling and distributions systems. The Chief Engineering Officer is in charge of the engineering department and is responsible for working of all equipment on-board be it electrical, mechanical, pneumatic or hydraulic. They supervise the work of the engine room and are assisted by a team of engineers including the Chief Engineer, Second Engineering Officer, Third Engineer and Junior Engineer

Diploma / B.E / B.Tech:- Electrical / E.C / I.C / E.E to work as Electrical Officers in Electrical Department of our Managed Ships

JOB ROLE

Electro-Technical Officers (ETOs) are responsible for the maintenance and testing of all electrical equipment on-board ships, including engine room, bridge systems, refrigeration, and passenger areas. ETO's play a particularly important role when working on merchant ships where they are required to manage all electrical equipment of the ship and passenger areas

B.E / B.Tech:- C.S. / I.T / Civil to work as Navigating Officer in Navigation Department of our Managed Ships.

JOB ROLE

Deck Officers are responsible for the navigation of the ship, the loading/discharge of cargo, voyage planning, radio communication, environmental issues, health and safety issues, administration duties and the control/safety of the crew and passengers. Masters, also known as Captains, are in overall command of the ship and are responsible for the safety, efficiency and commercial feasibility of the ship. Their duties are navigational at sea, whilst in ports they are responsible for cargo operations. Working under the Master is the Chief Officer (Chief Mate), Second Officer (2nd Mate), Third Officer (3rd Mate) and Junior Officer.

Graduate / Diploma Hotel management students to serve in Gallery / Cook's Department of our Managed Ships.

JOB ROLE

Cooks are responsible for preparing all meals for the crew and passengers on board the ship.

RECRUITMENT PROCESS

- Detailed introduction on Maritime Industry
- Discussion on Different Department on Ship.
- PPT Presentation on Packages, Facilities, Career growth. *(Duration 1 Hour)*
- Questionnaire Session Where Students can ask questions for their queries. *(Duration 15 Minutes)*
- Personal Interview Assessment of Interpersonal Skills & Technical Knowledge.
- Maritime Psychometric Test
- Medical Fitness Test – Approved by D.G Shipping, Govt. of India.
- Final Selection and Appointment.

MINIMUM ELIGIBILITY

Academics: Minimum 50% aggregate marks with minimum 50% in the final year of Engineering. In class 12th or equivalent, should have minimum 50% marks in PCM or in Diploma, aggregate should be minimum 50%.

English: Should not have obtained less than 50% marks in English as a separate subject, at either 10th or 12th standard or in the Degree course conducted by a Recognised Board / University.

Age: Maximum age should not exceed 28 years on the date of appointment.

Physical and Medical Standard: Physically fit and should meet the medical requirements as specified by DG Shipping, Govt. of India guidelines, eyesight 6/12 in each eye without visual aids and no colour blindness.



OFFERED WAGES

During Ship Training:

USD 300 to USD 500 per Month = Rs. 25,000 to Rs. 40,000 per Month.

(Varies with the type and trading of the Ship)

After Ship Training & As a Rank Officer / Engineer:

USD 2,000 = Rs. 1,60,000 per Month.

(As a Competency Certified Officer / Engineer)

As a Certified Captain / Chief Engineer:

USD 12000 to USD 15000 per Months = Rs. 9,00,000 to Rs. 12,00,000 Per Month

(As the Senior Most Position on the Ship)

The crew for a cargo vessel numbers less than 50 while that of a cruise ship could be anything between 300 and 1000. They are mostly taken on fixed-period contracts to join the ship during its voyage which could be as long as nine months and above. A qualified person selected by the employer company is usually flown to the port where the employer ship is anchored and the person joins the ship and begins his work in the field assigned to him. A mention is made in his continuous discharge certificate (CDC), which functions as an official record for his sea-experience. Wages are paid for the contract period.

All the jobs on-board ships are contractual, ranging from a short period of 15 days to 9 months or so. The contract period depends on the voyage plan of a particular ship

So, effectively, every six months, a seaman can choose a new company and vessel to work with. The salary ranges from \$300 - 500 per month at the entry level to \$12,000 - 15,000 and above for a captain or chief engineer. The Indian job market is flooded with international shipping companies offering most competitive wages and all kinds of perks to recruit the best hands. Their duties vary with the type of ship, the type of voyage, the number of crewmembers, the weather, and many other variables.

MARITIME TRAINING

After completion of Engineering, each appointed applicant will have to undergo the residential pre-sea training followed by on-ship training which is mandate as per of D.G Shipping, Govt. of India.

PHASE I

Applicant will undergo fully residential pre-sea training in one of the approved MTI (Maritime Training Institute) by D.G Shipping, Govt. of India.

Post completion of phase I, applicants will be issued with the STCW, CDC Seaman Book (License to work on ship) by D.G Shipping, Govt. of India

 4 TO 12 MONTHS

PHASE II

Applicant will undergo on-ship training in their respective department on the trading / sailing foreign going ship.

Post completion of phase II, applicants will be promoted to **3rd officer / 4th Engineer.**

 6 TO 12 MONTHS

TRAINING INCLUDES

- Lodging
- Boarding
- STCW
- Ship In Campus
- Practical Workshop
- Port / Ship visits
- Travelling (Tickets & Visa)
- Repatriation



SPONSORED TRAINING COST

PHASE I

RESIDENTIAL PRE-SEA TRAINING

**TRAINING DURATION:
4 TO 12 MONTHS**

**Training Cost:
Rs. 3,25,000**

PHASE II

ON-SHIP TRAINING

**TRAINING DURATION:
9 TO 12 MONTHS**

**Training Cost:
Rs. 3,00,000**

Applicants will be availed with 100% assistance of education loan through our bank tie-ups. (Majority of the applicants are facilitated with the education loan to pay the training cost.)

PAY BACK TRAINING:

Applicants will be able to pay off the education loan from the salary remuneration which will be paid in Phase II on-ship training. The remaining amount of the education loan will be paid off in the 1st voyage as a rank officer / engineer.

→ PHASE II ON-SHIP TRAINING:

- A. On-Ship Training = 12 Months
- B. Salary per Month = Rs. 30,000

$$A \times B (12 \text{ MONTHS} \times \text{RS. } 30,000) = \text{RS. } 3,60,000$$

→ 1ST VOYAGE AS OFFICER / ENGINEER:

- A. Duration = 6 Months
- B. Salary per Month = Rs. 1,60,000

$$A \times B (6 \text{ MONTHS} \times \text{RS. } 1,60,000) = \text{RS. } 9,60,000$$

Applicants can pay off the loan within a short span of one and half years and proceed with the rank promotion under the guidelines of D.G Shipping, Govt. of India.

Within 6 to 8 years of duty on a Merchant ship, applicants will be designated as a Captain / Chief Engineer with the salary remuneration of Rs. 9,00,000 per Month



CAREER PROGRESSION

ENGINE DEPARTMENT

PHASE I

12 Months of pre-sea Training in

MTI approved by D.G Shipping, Government of India.

PHASE II

9 to 12 Months of on-ship Training

as Trainee Marine Engineer

SALARY

Rs. 25,000 to
Rs. 40,000
per Month

Promoted To

4th Engineer

Salary Rs. 1,60,000 to Rs. 2,40,000 per Month

Need 18 Month of Rank Experience

Promoted To

3rd Engineer

Salary Rs. 2,80,000 to Rs. 4,00,000 per Month

Need 12 Month of Rank Experience

Promoted To

2nd Engineer

Salary Rs. 5,60,000 to Rs. 7,20,000 per Month

Need 18 Month of Rank Experience

Promoted To

Chief Engineer

Salary Rs. 9,00,000 to Rs. 12,00,000 Per Month

CAREER PROGRESSION

ELECTRICAL DEPARTMENT

PHASE I

4 Months of pre-sea training in

MTI approved by D.G Shipping, Government of India.

PHASE II

12 Months of on-ship training

as Trainee Marine Engineer

SALARY

Rs. 25,000 to
Rs. 40,000
per Month

Promoted To

Junior Electrical Officer

Salary Rs. 2,80,000 to Rs. 3,20,000 per Month

Need 18 Month of Rank Experience

Promoted To

Electrical Officer

Salary Rs. 2,80,000 to Rs. 3,20,000 per Month

Need 18 Month of Rank Experience

Promoted To

Electro Technical Officer

Salary Rs. 3,60,000 to Rs. 5,60,000 per Month

Need 18 Month of Rank Experience

CAREER PROGRESSION

DECK / NAVIGATION DEPARTMENT

PHASE I

06 Months of pre-sea Training in

MTI approved by D.G Shipping, Government of India.

PHASE II

9 to 12 Months of on-ship Training

as Trainee Marine Engineer

SALARY

Rs. 25,000 to
Rs. 40,000
per Month

Promoted To

3rd Officer

Salary Rs. 1,60,000 to Rs. 2,40,000 per Month

Need 18 Month of Rank Experience

Promoted To

2nd Officer

Salary Rs. 2,80,000 to Rs. 4,00,000 per Month

Need 12 Month of Rank Experience

Promoted To

Chief Officer

Salary Rs. 5,60,000 to Rs. 7,20,000 per Month

Need 18 Month of Rank Experience

Promoted To




Captain / Master

Salary Rs. 9,00,000 to Rs. 12,00,000 Per Month

THANK YOU



GET IN TOUCH

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